BUSINESS RESUME

My primary employment from 1978 – 2025 was with the Westbrook Group of Companies.

1978-1980 Westbrook Greenhouses

- Direct Floral sales to florists in the Toronto / Milton / Barrie area

1980-1984 Westbrook Floral

- Manager of mass market sales to the grocery store industry
- Crop purchasing, crop planning and sales
- Developing new sales avenues

1984-2025 Westbrook Systems

- designed and executed hundreds of private and municipal projects across, including greenhouse facilities for the University of Guelph, City of Waterloo, City of Toronto, City of Etobicoke, City of Orillia, Durham College, Town of Niagara-on-the-Lake, City of St. Thomas, and Gage Park Greenhouses in Hamilton to name a few. I am adept in a board room, and have worked with Building Departments, Health and Safety, Health Canada, and numerous Conservation Authorities across Ontario. Familiarity with site planning and building code requirements, budgeting, costing, spread sheets and execution were part of daily life for me.

PERSONAL AND BUSINESS RESUME

In addition to my position at Westbrook Systems, I have been involved in many other businesses, some with family participation, some with partnerships.

1973-1974: Reinink Enterprises

- Owned a Filter Queen franchise
- Serviced Milton, Acton and Georgetown
- Employed 40 people
- Sold the business 1974

1974-1976 Aldershot Landscape Contractors

- Lead hand in landscape projects
- Knowledge of plant material (Latin and common names)
- Attended Humber College winter program / plant studies

1976-1978 Riteway Landscaping:

- Owned a landscape design and construction business
- Tree pruning, tree removal
- Property maintenance
- Lawn spraying and fertilizing
- Employed 6 people

- Sold the business 1978

1978 – 2025: E.Reinink Photography:

- Owned and operated until my retirement in 2025
- Wedding, family and portrait photography
- Aerial, product, school photography
- National and international photography judge
- Lectured and photography seminars
- Top world wildlife photographer 2017
- Recipient of the Kodak Award for photographic excellence (twice)
- Recipient of the Governor General's award for photographic excellence
- Fédération Internationale de l'Art Photographique credentials
- Colour Photographic Association of Canada credentials
- Photographic nature library of in excess of 20 million images

1985 – 2010 Elcho Tree Farms

- Owned and propagated 81 acres of cut flowering branches
- Supplier to many Wholesale Floral businesses
- Family operated

1998-2021 E.Reinink / car sales

- Purchased and financed vehicles for an existing car lot
- Car sales license and auto body shop partner

1999 – 2024 Fine Art Images

- Owned and operated an Art Gallery in Wellandport
- High end giclee printing for many noted artists
- Production, printing and distribution of art cards
- Custom framing, limited edition fine art prints
- Partnered in Downtown Gallery (King St. E. Hamilton)

2018 – 2025 Greenhouse Business Solutions:

- Consultant to Investment Groups (350-million-dollar budget)
- Evaluated and purchase of large-scale greenhouse facilities
- Succession planning for greenhouse owners
- Facility consultant to Municipalities, Colleges and Universities
- Strategic, long-range planning
- Master Grower designation with Health Canada
- Planned security, design requirements and SOPs for Licensed LP's
- Advisor to the Cannabis Industry after legalization
- Advisor to Municipalities for Cannabis bylaws
- Advisor to Growers regarding security, layouts and propagation
- Advisor to the Insurance industry regarding facility engineering and

- Disaster consultation – cost analysis and facility replacement values
- Leasing arraignments between growers
- Advised the committee re: Ag facilities for the 2022 National Building Code
- Advised MPAC re: taxation / reclassification for greenhouses and ag facilities

2023 – Present

- Currently the President of HVLCC#14 (Heron Landing)
- Familiarized myself with Declarations, Bylaws and Rules
- Familiarized myself with all 900+ pages of the Condominium Act
- Responsible for budgets, Information certificates, Audits
- Approve monthly Financial Statements and Reserve Fund Studies
- Developed a comprehensive knowledge of Reserve Funds and use of
- Conflict resolution. Whether its Condo living or Municipal politics, some live to fight – familiarity with the law and common sense required.